

FORTUNE 500 FINTECH ORG CUTS TIMELINES AND WILL REALIZE LONG-TERM CRE SAVINGS WITH SALTMINE



Company profile:

- Financial services and technology company
- Headcount: 30,000 employees
- Portfolio size: 4.2 million square feet

This Fortune 500 fintech company is best known for the ability to reimagine the digital economy so everyone—from individuals to businesses—can achieve their financial goals.



The challenge

Like many large enterprise companies, this company's workplace tech stack was fragmented and lacked a "single source of truth" for architectural plans and design drawings. Some were saved to their various tools and softwares but more often lived with 3rd party consultants, who charged a high price for services like change orders and reporting.



Why Saltmine?

This company ultimately chose Saltmine because of the platform's ability to centralize architectural plans and create digital twins of every office space in their portfolio.

The easy-to-use Saltmine platform also helped this company standardize the test fitting process and align it to their post-pandemic workplace design standards.



How they use Saltmine

The Saltmine platform allows this company to leverage a digital twin of their real estate portfolio—helping anyone involved with capital projects easily understand design standards and architectural plans.

By preloading their new workplace design standards into Saltmine, every workplace team has a standardized way of test fitting floorplans—accelerating the test fitting process significantly. This also allows the company to conduct feasibility studies and determine their ideal future real estate profile. Saltmine gives them the ability to plan and visualize targeted interventions in existing underutilized spaces.

Outcomes



Prompt money savings

In less than a year, *Saltmine saved this customer approximately \$3 million* by enhancing operational efficiencies, accelerating project delivery, and streamlining stakeholder engagement.



Test-fitting timeline and cost reduction

Saltmine cut test fitting timelines by 50%.

This represents savings of **1,800 hours and +\$500k annually**.



Design phases cut

Saltmine has saved an average of 4 weeks in the pre-design and schematic design processes—a **50% time savings**.



Long-term money savings

This customer forecasts \$1.4 billion in global CRE cost savings over the next 10 years—*Saltmine is noted to be an integral part of this*.

Interested in seeing how Saltmine can help you with your re-entry plans?

[Click here to request a demo.](#)