

INTERNATIONAL BANKING COMPANY STREAMLINES DESIGN PROCESS AND AUGMENTS DECISION MAKING WITH SALTMINE



Company profile:

- International Banking Company
- Headcount: 85,000
- Portfolio size: 8 million square feet

This industry-leading banking company is best known for their expertise in global trade and innovation for a fairer and more sustainable future.



The challenge

Like many, this company's workplace team lacked the bandwidth and the specific, technical expertise for workplace strategy and test fitting.

To accomplish capital real estate projects, they hired external consultants for things like test fitting which resulted in numerous change orders—ultimately elongating timelines and increasing project costs. This elongated timelines for programming and test fitting by four to eight weeks and increased project costs by 50%. They also were put into a position where they could only leverage 2D CAD plans—making it challenging for executives who don't have backgrounds in design to accurately assess the quality of proposed plans.



Why Saltmine?

This company ultimately chose Saltmine for the platform's intuitive, digital design environment as Saltmine streamlines pre-design tasks with its Programming and Design Modules.

Programming replicates a space calculator spreadsheet in a more intuitive and versatile interface which feeds directly into Design. In Design, 3D spaces can be pulled and placed directly from the program, and all spaces are automatically counted in a live chart comparing the Program to the Design.

This allows them to internalize capital project programming and test fitting tasks, fill skill gaps, and augment decision making.



How they use Saltmine

This company's internal team can now fully test fit space without external consultants.

They build programs based on desired headcount or desk density, which are quickly translated from 2D floorplans to 3D and HD renderings. These renderings are easily understood by stakeholders, and the integration of programming and design standards results in decisions being made with full clarity and confidence—all within an accelerated project schedule.

Outcomes

Test fitting cost reduction



Previously the customer was paying \$110,000 / year for third party test fitting services.

With Saltmine, they've eliminated this service and brought test fitting in-house, without any additional hires.

Enhanced process for test fitting



By reducing the reliance on 3rd party consultants, this client is able to reduce the number of handoffs involved in the design process, gain direct access to their own data, and can act on updates and changes in real time.

Test fitting timeline reduction



Saltmine reduced test fitting timelines by 85%.

What used to take 3 to 4 weeks can now be done in 3 to 4 days.

More accurate test fitting



By using Saltmine's 3D environment in lieu of the industry standard 2D format, test fits are more accurate and effectively communicated—leading to faster approvals and more confident design decisions.

Interested in seeing how Saltmine can help you bring your capital projects in-house?

[Click here to request a demo.](#)